

# Compare our agreements

	Retail	Foundation	Tenancy pathway	Pillar Partnership
Income split	% of total weekly turnover	% of total weekly wet turnover		% of total weekly turnover
Length	5 years	5 years	3 or 5 years	5 years
Deposit	£5,000	£5,000	£5,000 or 25% of rent (whichever is higher)	£5,000
Other costs	<ul style="list-style-type: none"> <li>Working capital</li> <li>Professional advice (legal, financial &amp; property)</li> <li>Personal costs</li> <li>Insurance</li> <li>Council tax</li> <li>Staff costs</li> </ul>	<ul style="list-style-type: none"> <li>Working capital</li> <li>Professional advice (legal, financial &amp; property)</li> <li>Personal costs</li> <li>Insurance</li> <li>Council tax</li> <li>Business Rates</li> <li>Decorating fund</li> <li>Staff costs</li> <li>Water bills</li> </ul>	<ul style="list-style-type: none"> <li>Working capital</li> <li>Training fee</li> <li>Stock/glassware</li> <li>Professional advice (legal, financial &amp; property)</li> <li>Personal costs</li> <li>Insurance</li> <li>Council tax</li> <li>Business Rates</li> <li>Decorating fund</li> <li>Fixtures and Fittings (purchase/rent)</li> <li>Staff costs</li> <li>Utilities costs</li> </ul>	<ul style="list-style-type: none"> <li>Working capital</li> <li>Professional advice (legal, financial &amp; property)</li> <li>Personal costs</li> <li>Insurance</li> <li>Council tax</li> <li>Business Rates</li> <li>Staff costs</li> </ul>
Rent			Site dependent (annual RPI increase capped at 5%)	
Repair liability		Internal repairs	Internal repairs	
Beer tie	✓	✓	✓	✓
Branded menu	✓ *Some Retail Agreements available on wet only deals			
Service charge		✓	✓	
Ingoing costs Ts & Cs apply	£5,000+ working capital & legal fees	£5,000+ working capital & legal fees	Variable plus legal fees	£5,000+ working capital & legal fees

If you don't feel these agreements are right for you at the moment, check out the General Manager vacancies on our careers site: [www.marstoncareers.co.uk](http://www.marstoncareers.co.uk)